



News Flash

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## **Quorum Information Technologies Inc. Attains Gold Certified Partner Status In Microsoft Partner Program**

*Quorum Further Distinguishes Itself by Earning a Microsoft Competency  
in both Microsoft Advanced Infrastructure Solutions & Networking Infrastructure Solutions*

**Calgary, Alberta, February 9, 2006** – Quorum Information Technologies Inc. (“Quorum”) today announced it has attained Gold Certified status in the Microsoft Partner Program with competencies in both Microsoft Advanced Infrastructure Solutions and Networking Infrastructure Solutions, recognizing Quorum’s expertise and total impact in the technology marketplace. As a Gold Certified Partner, Quorum has demonstrated expertise with Microsoft technologies and proven their ability to meet customers’ needs. Microsoft Gold Certified Partners receive a rich set of benefits, including access, training, and support, giving them a competitive advantage in the marketplace.

“We are extremely pleased to have attained Gold Certified status in the Microsoft Partner Program. We previously had Gold Certified status as a reseller of Microsoft Business Solutions. This renewed Gold Status, based on our competencies in both Microsoft Advanced Infrastructure Solutions and Networking Infrastructure Solutions, allows us to clearly promote our expertise and relationship with Microsoft to our customers,” said Maury Marks President & CEO of Quorum. “The benefits provided through our Gold Certified status will allow us to continue to enhance the offerings that we provide for customers, and it highlights our unique approach to bringing the best of new technologies and ideas to automotive retail.”

“Today, Microsoft recognizes Quorum for demonstrating this level of expertise and welcomes it as a new Microsoft Gold Certified Partner,” said John Reed, Director, Automotive Retail Solutions, Microsoft Corp. “With General Motors Corporation’s (GM) recent award of the Integrated Dealer Management System (IDMS) contract to Quorum, we view Quorum as a strategic partner in the U.S. and Canadian automotive retail markets and look forward to working closely with Quorum to further enhance end-user functionality through the use of Microsoft products and technology.”

As one of the requirements for attaining Gold Certified Status, Quorum had to declare a Microsoft Competency. Microsoft Competencies are designed to help differentiate a partner’s capabilities with specific Microsoft technologies to customers looking for a particular type of solution. Each competency has a unique set of requirements and benefits, formulated to accurately represent the specific skills and services that partners bring to the technology industry. Quorum has achieved Gold Certified Status in the following two distinct competencies:

## Competency: Networking Infrastructure Solutions

Microsoft Gold Certified Partners enrolled in the Networking Infrastructure Solutions Competency have proven their competency in implementing technology solutions based on either the Microsoft Windows Server™ 2003 or Windows® 2000 Server operating system, with a particular focus on Microsoft Small Business Server 2000 and Windows Small Business Server 2003. These implementations may include crafting solutions that connect Windows-based servers, PC locations and the Internet, installing a server farm, or building a small-business Windows Server stand-alone solution that includes file and print capabilities.

## Competency: Microsoft Advanced Infrastructure Solutions

The Advanced Infrastructure Solutions Competency is designed for partners with proven expertise in designing and/or implementing complex infrastructure solutions such as Active Directory®-based and Microsoft Integration Server design and deployment solutions, or Microsoft Exchange Server migration or deployment solutions. Because customers are increasingly asking to do more with less, partners with the Advanced Infrastructure Solutions Competency can identify their unique skill in helping customers access management solutions, improving operational efficiency and reducing security risks.

"Our industry partners allow us to deliver high-quality solutions and applications to our customers. And we're always looking at ways to improve our relationships," said Paul Flessner, senior vice president of the Server Platform Division at Microsoft. "Solutions Competencies enable Microsoft to provide resources and training to partners seeking to meet, and even surpass, customer needs. The competencies also provide industry partners with a way to showcase their expertise to customers who depend on them for services, such as building their critical infrastructure needs including storage and hosting solutions."

The Microsoft Partner Program was launched in December 2003 and represents Microsoft's ongoing commitment to the success of partners worldwide. The program offers a single, integrated partnering framework that recognizes partner expertise, rewards the total impact that partners have in the technology marketplace, and delivers more value to help partners' businesses be successful.

### **About Quorum:**

Quorum's focus is on developing, marketing, implementing and supporting its XSELLERATOR™ product for the automotive vertical. XSELLERATOR is a dealership and customer management software product which automates, integrates and streamlines every department in a dealership. Quorum currently has over 17% of the GM dealership market in Canada making it the third largest supplier of Dealership Management Systems for GM in Canada. Quorum was also recently named General Motors' IDMS Supplier for North America.

For further information see Quorum's web-site [www.QuorumIS.com](http://www.QuorumIS.com), or contact:

### **Quorum Information Technologies Inc.**

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